



17th May, 2018

To Whom It May Concern,

Planning for the Future of Retail Discussion Paper

Beacon Lighting have been a foundation member of the LFRA since 2000. We have 109 stores nationally and 27 stores in NSW, employing in excess of 1,000 people nationally. We continue to grow our number of stores by 6-8 every year on average.

The LFRA's submission to the Discussion Paper on "Planning for the Future of Retail" is stalwartly recommended by Beacon Lighting.

If the proposed definition of specialised retail premise is adopted it will provide far greater clarity, consistency and certainty to the LFRA members in relation to the goods that can be sold and services provided, however it is our view that it will not singularly increase the supply of land which can be occupied by large format retailing.

As a large format retailer, Beacon Lighting are frustrated about the shortage of available sites in NSW.

The proposal that Business zones be streamlined and collapsed in order for large format retailing to occur in more zones would be extremely beneficial in order for Beacon Lighting's retail sector to grow in NSW.

Yours sincerely,

A handwritten signature in black ink, appearing to read "Barry Martens", is positioned below the "Yours sincerely," text.

Barry Martens
Chief Operating Officer

Store Support Centre

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